



OCEAN FORCE

CAPABILITY STATEMENT

Tailored solutions
of exceptional
quality for the
commercial
marine sector.



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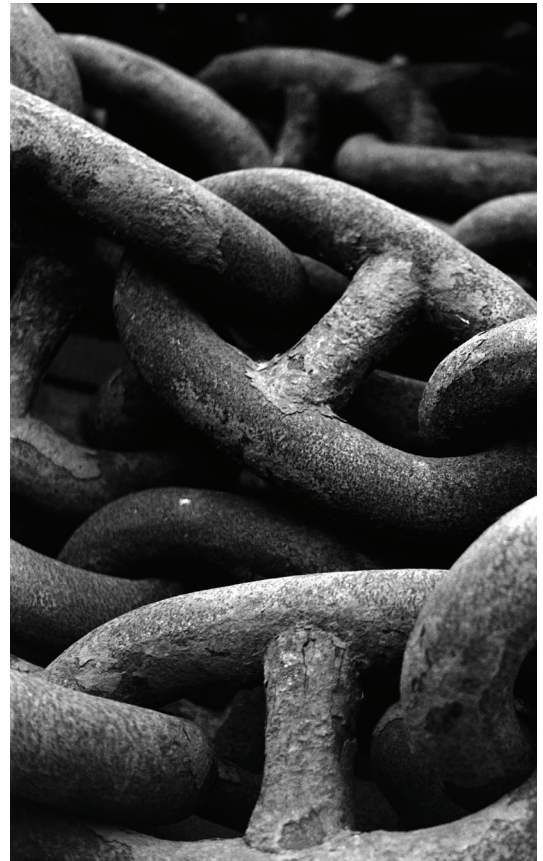
BUSINESS OVERVIEW

Ocean Force is a premier marine hardware specialist with a remarkable 40-year history of excellence in the industry. Renowned for delivering comprehensive solutions, we have strong global supply relationships and maintain extensive stock holdings, ensuring swift and efficient access to the finest marine components.

Our journey is steeped in expertise, fortified by advanced product management systems that streamline operations and enhance the quality of service. At Ocean Force, we understand that each marine challenge is unique, which is why we pride ourselves on offering bespoke solutions tailored to individual needs.

We are dedicated to propelling the maritime industry forward, and our clients rely on us for the highest quality products and unwavering support.

With Ocean Force, you're not just purchasing marine hardware; you're investing in trust, innovation, and a legacy of excellence.



OUR SERVICES

- Fully stocked Cairns based Marine Chandlery
- Equipment Testing & Certification
- Electronic Asset Management Systems
- Fibre Rope Splicing
- Wire Rope Swaging
- 24/7/365 Emergency Replacements
- Mobile Product Specialists
- Global Network for Rapid Product Sourcing
- Faster Response. Faster Delivery

OUR SPECIALTIES

- Consultation, design and supply of complex, compliant & certified marine hardware solutions
- Integrated testing, certification and & ongoing tracking of hardware and equipment
- Provision of appropriate rope solutions with on-site splicing and hydraulic swaging
- Expert knowledge on all rigging options, including anchors, ropes, chains, fittings, fenders and buoys amongst all other marine hardware
- Rapid supply capabilities due to our large storage facility
- Remote vessel & fleet support systems



We are capable of offering solutions to any marine based hardware problem no matter how complex – anything a vessel needs, we can assist, source and supply. We have the industry connections to ensure your needs are met efficiently, on time and on budget.

Any equipment supplied by Ocean Force can come tested and certified, ensuring maximum safety and compliance.

Thanks to our large storage facilities, Ocean Force ensures a streamlined supply chain and faster delivery times across all of Australia, with products readily available on our shelves.

CORE SERVICES

✓ Consultation, Design & Supply of Complex Rigging Systems

Ocean Force is capable and ready to be your one-stop solution for consultation, design, supply and ongoing management of your marine hardware and rigging needs. We specialise in remote vessel support and partnering with you to provide the right solution in the quickest timeframe. We have the stock available and the industry connections to ensure that we can service large commercial fleets and offer bespoke solutions to your needs.

✓ Equipment Testing & Certification

We use Proof Load Tests as a cornerstone of our testing methodology for load-bearing structures and rigging systems within the marine industry. Our equipment testing process has a wide variety of application and comes with integrity verification.

All Equipment Testing is done to relevant Australian Standards to ensure certification can be applied. Certification can then be tracked via our Electronic Asset Management systems.

✓ Fibre Rope Splicing

Custom fibre rope splicing solutions to ensure maximum strength and durability. Our skilled splicing experts can craft custom rope lines tailored to your specific needs and your specific industry. Whether you require a rope with specific lengths, diameters, or features, we have the expertise to design and splice a rope that perfectly aligns with your requirements.

As with all of our products and services, certification for compliance purposes is available.

✓ Marine Chandlery

Ocean Force have been operating a marine chandlery retail outlet for over 30 years. Operating under the name of The Deckstore, our outlet is based at our 39 Tingira St premises and supplies recreational and commercial vessels directly via the storefront. As one of the first marine chandlery business to be established in North Queensland, we have built a name of reliability, knowledge and trust within the global marine industry.

✓ Electronic Asset Management

Ensure regulatory compliance, streamline operations and maximise safety on an ongoing basis with digital tracking and technology for rigging gear. Our Asset Management system is a cutting-edge cloud-based digital system that employs a comprehensive database to streamline inspection, maintenance, and certification for all rigging assets.

Utilise the automated alert system for peace of mind that inspection, maintenance and replacement schedules are in place and digital records ensure consistent compliance with Australian Standards.

✓ Wire Rope Swaging

We offer high-performance hydraulic machine swaging on-site in Cairns designed to meet your exact needs. Our swaging workshop features a 300-ton Talurit swaging press, where we can efficiently swage wire roped with diameters up to 28mm. We also utilise a Wiretechnik roll swage machine to further enhance our offering.

We are precise, reliable, and can seamlessly integrate steel wire ropes with various end fittings. Our projects are completed on time and with the utmost focus on safety, with certification for compliance purposes available.

KEY PERSONNEL

Theresa Lowe MANAGING DIRECTOR

Theresa's profound connection to the maritime world began with her upbringing on the deck of prawn trawlers in the Gulf of Carpentaria. The beneficiary of two prior generations of marine knowledge and experience, her unique upbringing has imbued her with invaluable hands-on experience and timeless wisdom passed down through her seafaring heritage.

Back on land, Theresa uses her irreplaceable practical experience to transcend conventional education and offer indispensable insight and resources. Complementing her extensive knowledge with a Bachelor's Degree in Fisheries Science with a focus in hydrodynamics, she uses her understanding of the forces at play beneath the waves to provide well-rounded solutions to marine challenges.

Theresa boasts a lifetime of nurturing relationships with global suppliers and industry specialists. These connections are invaluable for sourcing materials, sharing knowledge, and collaborating on projects.

Consultation and advisory on complex and intricate maritime projects are Theresa's specialty as well as vessel management and remote vessel support. Her ability to seamlessly integrate tradition with modern insight and a thorough understanding of requirements of life at sea make Theresa an irreplaceable asset to any marine-based organisation.



Sarah Mellan OPPORTUNITY NAVIGATOR

Sarah serves as the Business Development Manager at Ocean Force, with a primary focus on establishing corporate partnerships within the marine hardware supply sector.

Drawing upon her extensive background in healthcare management and leadership, Sarah brings a unique blend of skills to this role. Her expertise lies in managing teams, adapting to complex environments, and implementing strategic solutions.

With a Master's in Management, she has a strong foundation in strategic thinking and a relentless drive for success. Sarah's goal is to leverage her diverse skill set to drive innovation and growth within the Marine industry, always committed to excellence and stepping outside her comfort zone.

CASE STUDIES

- **Design & Manufacture of 'Dinghy Towing System'.** Development of a lightweight, MILIS- registered system for the Australian Army.
- **Lightweight Anchor Rope for New Army Safety Watercraft (ASW).** Crafted Dyneema anchor chains, reducing boat and trailer weight.
- **Cairns Shipping Development Project.** Supplied equipment for Ports North's annual dredging of the Cairns channel.
- **Supply of Moorings for Cape Flattery Silica Mine.** Provided mooring ropes and splicing services.
- **Preferred Marine Chandlery Supplier for SeaSwift.** Continuously deliver marine chandlery items, ensuring seamless operations.
- **Australian Border Force.** Mooring chain and fittings.



ACCREDITATIONS

Suppliers certifications monitored to ensure adherence with the following:

- Lloyd's Register (LR)
- Det Norske Veritas (DNVGL)
- American Bureau of Shipping (ABS)
- ISO 9001
- LEEA - In Progress

KEY PARTNERS



Australian Government
Department of Defence



CONTACT US

Sarah Mellan

OPPORTUNITY NAVIGATOR

0449 112 008

sarah@oceanforce.com.au

oceanforce.com.au

39 Tingira St, Portsmith QLD 4870

ABN: 44 010 435 597

